

Enter the **fast lane**

Speed. Simplicity. Predictability.

Lenovo

At a time when organisations are navigating component availability constraints and refreshing ageing infrastructure, they need solutions they can rely on - without delays, uncertainty, or unnecessary complexity.

Built around what partners need most

1

Fast delivery



- ✓ Order-to-ship in as little as **10 business days.***
***91% of orders are within 10 BD.**
- ✓ Keep projects moving with available configurations built for faster fulfilment.

2

Pricing confidence



- ✓ **Competitive pricing on Lenovo 360 Top Choice Express configurations.**
- ✓ Reduce uncertainty and quote customers with greater confidence.
- ✓ Honoring pricing on all orders based on a Channel-led quotation.

3

Greater opportunity



- ✓ Double new customer discount bonus
10% additional discount for new SMB customers.
- ✓ Create stronger customer offers and unlock additional value on eligible opportunities.

Don't let delays slow down your next opportunity

- ✓ Explore channel enablement and co-brandable assets via the Lenovo 360 Marketing Center.
- ✓ Explore architecture, validated designs and workload use cases via Lenovo 360 Solutions Hub.
- ✓ Access an extensive range of trainings and certifications via the Lenovo 360 Learning Center.**
- ✓ Configure Lenovo 360 Top Choice Express solutions via Data Center Solution Configurator.
- ✓ Create quotes for Lenovo 360 Top Choice Express opportunities via Lenovo 360 Bid Platform.***



Any questions?

Contact your Lenovo Partner Account Manager to get more information and take full advantage of **Lenovo 360 Top Choice Express today.**

*Ship dates are estimates only; actual ship times may vary based on platform and component availability, order processing, logistics, and external factors beyond Lenovo's control. Lenovo is not liable for shipment delays.

** Log in to the Lenovo 360 Partner Hub, navigate to Training in the top navigation, and select the Lenovo 360 Learning Center.

*** Log in to the Lenovo 360 Partner Hub, navigate to Sales in the top navigation, and select the Lenovo 360 Bid Platform.

TERMS & CONDITIONS

Please note: Lenovo 360 Top Choice Express offerings are subject to change and market availability. Please check Lenovo Data Center Solution Configurator (DCSC) for current available products. Applies to eligible Lenovo 360 Top Choice Express configurations only. Not all Lenovo products are included in the Lenovo 360 Top Choice Express programme. Order-to-ship target is within 10 business days on qualifying configurations. Availability and promotions may vary by market. Competitive pricing applies to qualifying Lenovo 360 Top Choice Express configurations during the applicable promotional period. The additional 10% discount applies to eligible new SMB and Mid-Market customer opportunities and is subject to Lenovo programme terms, availability and approval criteria. Please contact your Lenovo Channel Account Manager for full eligibility details. Lenovo will honor all TCE quotes + non TCE quotes if shipped in the same quarter of pricing.